

**HISTORICAL (7/1/2016 to 9/30/2016 11:59:59 PM)**  
**DAILY BOOK REPORT**

| Sales\$%      | Fuel\$%        | Sales Vol%     | Volume          | Level                | Gross Profit                 | Adjusted Gross Profit | Sales \$            |
|---------------|----------------|----------------|-----------------|----------------------|------------------------------|-----------------------|---------------------|
| 50.55%        | 100.00%        | 100.00%        | 78984.81        | Self Serve           | \$23,827.48                  | \$42,853.82           | \$164,929.19        |
| <b>50.55%</b> | <b>100.00%</b> | <b>100.00%</b> | <b>78984.81</b> | <b>Fuel Subtotal</b> | <b>\$23,827.48</b>           | <b>\$42,853.82</b>    | <b>\$164,929.19</b> |
|               |                |                |                 |                      | <b>\$164,929.19 - \$0.00</b> | (Fuel Tax)            | <b>\$164,929.19</b> |

| Sales\$%      | Non Fuel\$%    | Ratio (Actual) | \$/1000 Fuel Vol Target | Department                 | Gross Profit       | Sales \$            |
|---------------|----------------|----------------|-------------------------|----------------------------|--------------------|---------------------|
| 12.58%        | 25.43%         | 519.50         | 0.00                    | TOBACCO                    | \$2,780.64         | \$41,032.50         |
| 1.08%         | 2.18%          | 44.61          | 0.00                    | TOBACCO OTHER              | \$310.89           | \$3,523.84          |
| 6.05%         | 12.23%         | 249.87         | 0.00                    | BEER/WINE                  | \$2,794.78         | \$19,735.74         |
| 6.90%         | 13.95%         | 284.94         | 0.00                    | PACKAGE BEVERAGE T         | \$9,777.81         | \$22,506.24         |
| 0.02%         | 0.03%          | 0.67           | 0.00                    | PACKAGE BEVERAGE N         | \$24.02            | \$52.88             |
| 1.14%         | 2.30%          | 46.98          | 0.00                    | CANDY                      | \$1,918.81         | \$3,710.64          |
| 0.36%         | 0.72%          | 14.76          | 0.00                    | DAIRY TAXABLE              | \$507.00           | \$1,165.48          |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | DAIRY NON-TAXABLE          | \$0.00             | \$0.00              |
| 0.63%         | 1.28%          | 26.15          | 0.00                    | DELI TAXABLE               | \$1,392.39         | \$2,065.28          |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | DELI NON-TAXABLE           | \$0.00             | \$0.00              |
| 2.01%         | 4.06%          | 82.94          | 0.00                    | SNACKS TAXABLE             | \$2,900.51         | \$6,551.07          |
| 0.00%         | 0.00%          | 0.03           | 0.00                    | SNACKS NON-TAXABLE         | \$2.38             | \$2.38              |
| 0.69%         | 1.39%          | 28.42          | 0.00                    | GROCERY TAXABLE            | \$1,298.06         | \$2,244.59          |
| 0.01%         | 0.01%          | 0.28           | 0.00                    | GROCERY NON-TAXABL         | \$15.56            | \$22.09             |
| 0.05%         | 0.10%          | 2.10           | 0.00                    | HBA NON TAXABLE            | \$87.03            | \$166.06            |
| 1.93%         | 3.90%          | 79.58          | 0.00                    | GENERAL MERCH. TAXA        | \$2,147.76         | \$6,285.63          |
| 0.04%         | 0.09%          | 1.83           | 0.00                    | GENERAL MERCH. NON-        | \$116.31           | \$144.89            |
| 0.01%         | 0.02%          | 0.49           | 0.00                    | AUTOMOTIVE                 | \$14.01            | \$38.41             |
| 0.02%         | 0.05%          | 1.03           | 0.00                    | OIL                        | \$34.88            | \$81.08             |
| 0.11%         | 0.22%          | 4.47           | 0.00                    | STORE SERVICES             | \$122.85           | \$352.82            |
| 0.33%         | 0.67%          | 13.74          | 0.00                    | STORE SERVICES - OTH       | \$431.14           | \$1,085.50          |
| 0.55%         | 1.12%          | 22.89          | 0.00                    | BRANDED FOODS              | \$1,662.65         | \$1,807.95          |
| 4.03%         | 8.15%          | 166.52         | 0.00                    | FOUNTAIN TAXABLE           | \$11,888.14        | \$13,152.26         |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | FOUNTAIN NON-TAXABL        | \$0.00             | \$0.00              |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | STORE SUPPLIES             | \$0.00             | \$0.00              |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | COMBO - TAX                | \$0.00             | \$0.00              |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | BOTTLE RETURN              | \$0.00             | \$0.00              |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | UNDEFINED G-SITE           | \$0.00             | \$0.00              |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | CARWASH                    | \$0.00             | \$0.00              |
| 4.18%         | 8.46%          | 172.78         | 0.00                    | LOTTERY ONLINE             | \$1,180.27         | \$13,646.67         |
| 6.72%         | 13.59%         | 277.57         | 0.00                    | SCRATCH TICKETS            | \$31,844.70        | \$21,923.88         |
| 0.00%         | 0.00%          | 0.00           | 0.00                    | MONEY ORDER SALES          | \$0.00             | \$0.00              |
| 0.01%         | 0.03%          | 0.53           | 0.00                    | NEW ITEMS/EDI              | \$14.02            | \$41.81             |
| <b>49.45%</b> | <b>100.00%</b> | <b>2042.67</b> | <b>0.00</b>             | <b>Department Subtotal</b> | <b>\$73,266.61</b> | <b>\$161,339.69</b> |

**DOLLARS TO ACCOUNT FOR**

|                             |                     |
|-----------------------------|---------------------|
| Total Sales                 | \$326,268.88        |
| Sales Tax (Non-Fuel)        | \$9,137.82          |
| Collections                 | \$0.00              |
| Start of Cash               | \$0.00              |
| <b>Total to Account For</b> | <b>\$335,406.70</b> |

**DOLLARS ACCOUNTED FOR**

|              |              |
|--------------|--------------|
| A/R          | \$0.00       |
| Bank #5      | \$164,268.20 |
| Credit Cards | \$170,887.22 |

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901 SOUTH COLLEGE  
MOUNTAIN HOME, AR 72653

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Date: 10/2/2016 Shift 1 of 1  
Name: EXXON ON THE RUN # 5  
Time 12:14:00 AM-12:00:00 PM

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|                            |                     |
|----------------------------|---------------------|
| Manual Credit Cards        | \$0.00              |
| Key for Credit             | \$0.00              |
| Fuelman                    | \$0.00              |
| Vendor Coupons             | \$27.27             |
| Store Coupons              | \$0.00              |
| Store Gift Certificates    | \$0.00              |
| EBT                        | \$0.00              |
| ATM Transfer               | \$0.00              |
| Drive Off                  | \$0.00              |
| Cash Paid Out              | \$0.00              |
| End of Cash                | \$0.00              |
| <b>Total Accounted For</b> | <b>\$335,182.69</b> |

**CASH BALANCE**

Cash Over/Short (\$224.01)

**EXCLUDING FUEL OVER/SHORT COST**

|                           |                    |
|---------------------------|--------------------|
| Total Gross Profit        | \$97,094.09        |
| Projected Expenses        | \$0.00             |
| Projected Net Profit      | \$97,094.09        |
| Current Expenses          | \$224.01           |
| <b>Current Net Profit</b> | <b>\$96,870.08</b> |

**INCLUDING FUEL OVER/SHORT COST**

|                           |                     |
|---------------------------|---------------------|
| Total Gross Profit        | \$116,120.43        |
| Projected Expenses        | \$0.00              |
| Projected Net Profit      | \$116,120.43        |
| Current Expenses          | \$224.01            |
| <b>Current Net Profit</b> | <b>\$115,896.42</b> |